



Virginia Housing Approved Market Analysts Listing (LIHTC) Revised 7.21.2020

	Market Study Firm	Location	Principal Name	LIHTC Experience Includes...	Geographic Preference	Contact Info
1	Allen & Associates	Charlotte, NC	Jeff Carroll	Family, Elderly	All Areas	3116 Glen Summit Drive Charlotte, NC 28270 Ph: (704) 905-2276 jcarroll@allenadvisors.com
2	Area Probe	Washington, DC	Curvin Leatham	Family, Special Needs, Elderly	All Areas	1133 15th Street, NW, 12th Floor Washington DC 20005 (202)281-5311 cleatham@areaprobe.com
3	Baker, Tilly, Virchow, Krause, LLC	Madison, WI	David Haviland	Family, Elderly	All Areas	Baker, Tilly, Virchow, Krause, LLC 10 Terrace Court P.O. Box 7398 Madison, WI 53707-7398 (608)240-2358 david.haviland@bakertilly.com
4	Bowen National Research, LLC	Pickerington, OH	Patrick Bowen	Family, Elderly, Special Needs	All Areas	Desiree Johnson Bowen National Research, LLC Ph: 614-833-9300 desireej@bowennational.co
5	CDS Realty Company	Richmond, VA	C. Douglas Schepker, MAI, CRE	Family	Central VA	CDS Realty Company 8711 Ruggles Road Richmond, VA 23229 Ph: (804) 288-1215 cdschepker@comcast.net
6	Colliers International (formerly MG Miller & Associates)	Richmond, VA	Michael G. Miller, MAI, SRA, AI-GRS, CCIM, FRICS	Family, Elderly, Special Needs	All Areas	5316 Patterson Avenue Richmond, VA 23226 Ph: (804) 288-9583 michael.g.miller@colliers.com www.colliers.com
7	Danter Company	Columbus, OH	Terry Hall	Family, Elderly, Special Needs	All Areas	Marketing Director Danter Company, LLC 2760 Airport Drive, Suite 135 Columbus, OH 43219 Ph: (614) 437-9670 thall@danter.com www.danter.com
8	EJoseph Appraisal & Consultation	Richmond, VA	Eugene A. Joseph, Jr., MAI, SRA, AI-GRS	Family, Elderly, Special Needs	All Areas	Eugene A. Joseph, Jr., MAI, SRA, AI-GRS EJoseph Appraisal & Consultation PO Box 8225 Richmond, Virginia 23226 Ph: (804) 353-1757 Fax: (888) 977-3716 Mobile: (804) 467-2517 gene@ejoseph.com
9	Fielder Group Market Research, LLC	Lexington, KY	Elizabeth K. Rouse	Family, Elderly, Special Needs	All Areas	Fielder Group Market Research, LLC P. O. Box 22698 Lexington, Kentucky 40522-2698 Ph: (859) 276-0000 erfielder@fieldergroup.com
10	Gibson Consulting, LLC	Douglasville, GA	Jim Howell, GM and Senior Analyst	Family, Elderly, Special Needs	All Areas	Gibson Consulting, LLC 5077 Chapel Lake Circle Douglasville, GA 30135-2687 Ph: (318) 524-0177 ford@fgibsonconsulting.com
11	Gill Group	Dexter, MO	Samuel L. Gill, MAI	Family, Elderly	All Areas	P.O. Box 784 512 One Mile Rd Dexter, MO 63841 Ph: (800) 428-3320 cash.gill@gillgroup.com www.gillgroup.com
12	John Wall & Associates	Seneca, SC & Charlotte, NC	Bob Rogers & Joe Burris	Family, Elderly	All Areas	P.O. Box 1835 Seneca, SC 29679 Ph: 864-261-3147 ext.104 bob@johnwallandassociates.com joe@johnwallandassociates.com
13	Koontz & Salinger	Raleigh, NC	Jerry M. Koontz	Family, Elderly	All Areas	PO Box 37523 Raleigh, NC 27627 Ph: (919) 362-9085 vonkoontz@aol.com



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14	LDS Consulting Group	Newton, MA	Lynne D. Sweet	Family, Elderly, Special Needs	All Areas	LDS Consulting Group, LLC 233 Needham Street Newton, MA 02464 Ph: (617) 454-1144 ldsweet@ldsconsultinggroup.com www.ldsconsultinggroup.com
15	Lea & Company	Corona Del Mar, CA Omaha, NE Merriam, KS	Byron N. Lea, MAI	family, elderly, special needs	All Areas	byronlea@leacompany.com Ph: (818) 914-1892
16	Market Analyst Professionals	Minneapolis, MN	Chris Vance	family, elderly, special needs	All Areas	Market Analyst Professionals 5400 Washburn Ave S Minneapolis, MN 55410 Ph: (248) 515-0496 cavance@mindspring.com
17	National Land Advisory Group	Columbus, OH	Richard A. Barnett	Family, Elderly	All Areas	National Land Advisory Group 2404 E. Main St. Columbus OH 43209 Ph: (614) 545-3900 rbarnett@landadvisory.biz
18	Novogradac & Co LLP	Bethesda, MD	H. Blair Kincer, MAI, CRE	Family, Elderly	All Areas	Novogradac & Company LLP 4520 East West Highway, Suite 615 Bethesda, MD 20814 Ph: (240) 235-1705 blair.kincer@novoco.com www.novogradac.com
19	Real Estate Strategies, Inc.	Paoli, PA	Elizabeth M. Beckett, CRE	Family, Elderly, Special Needs	All Areas	Elizabeth M. Beckett, CRE Senior Vice President Real Estate Strategies, Inc./RES Advisors 63 Chestnut Road, Suite #6 Paoli, PA 19301 Ph: (610) 240-0820 Ebeckett@resadvisors.com www.resadvisors.com
20	Real Property Research Group	D.C./Baltimore/ATL	Robert M. Lefenfeld	Family, Elderly	All Areas	Real Property Research Group, Inc. 10400 Little Patuxent Parkway Suite 450 Columbia, MD 21044 Ph: (410) 772-1004 ext 6101 blefenfeld@rprg.net
21	S. Patz & Associates, Inc.	Potomac Falls, VA	Stu Patz	Family, Elderly, Special Needs	All Areas	S. Patz & Associates, Inc. 46175 Westlake Drive #400 Potomac Falls, VA 20165 Ph: (703) 421-8101 spatzec@comcast.net
22	Shaw Research & Consulting	Bad Axe, MI	Steven R. Shaw	Family, Elderly	All Areas	Shaw Research & Consulting P.O. Box 38 Bad Axe, MI 48413 Ph: (989) 415-3554 stevshaw@shaw-research.com
23	Specialty Valuation Group	Dublin, OH	Brian Gault	Family, Elderly	All Areas	Specialty Valuation Group 425 Metro Place North, 620 Dublin, OH 43017 Ph: (614)678-5490 ext. 108 Bgault@specialtyvaluation.com www.specialtyvaluation.com
24	T. Ronald Brown Research & Analysis	Cary, NC	T. Ronald Brown	Family, Elderly	All Areas	T. Ronald Brown P.O. Box 1294 Cary, NC 27512 Ph: (919) 233-0670 trb@tronaldbrown.com
25	Tony Kamana Realty, LLC	Toms River, NJ	Tony Kamana	Family, Elderly, Special Needs	All Areas	Tony Kamana 200 Main St., Suite 100 Toms River, NJ 08753 Ph: (732)286-9250 www.tonykomand.com
26	ValueTech Realty Services, Inc.	Lutz, FL	Kay Kauchick, MAI	Family, Elderly, Special Needs	All Areas	ValueTech Realty Services, Inc. 240 Crystal Grove Blvd. Lutz, Florida 33548 Ph: (813) 948-0545 www.gotovalue.com



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27	Vogt Strategic Insights (VSI) & Vogt Strategic Insights Appraisal Group, MAI	Columbus, OH	Rob Vogt	Family, Elderly	All Areas	Vogt Santer Insights 1310 Dublin Road Columbus, OH 43215 (614) 224-4300 RobV@VSInsights.com www.vsinights.com
28	Waverly Research Group, Inc.	Las Cruces, NM	Donald F. Robinson	Family, Elderly, Special Needs	All Areas	The Waverly Research Group, Inc. 5015 Silverton Court Las Cruces, New Mexico 88011 Ph: (575) 522-3400 dfrobinson@waverlygroup.net
29	CBRE	Kansas City, MO	Matt Hummel	Family, Elderly, Special Needs	All Areas	CBRE 4520 Main Street, Suite 600 Kansas City, MO 64111 Ph: (816)304-2519 matt.Hummel@CBRE.com