

<b>Loan Term</b>	30 year fixed rate only.													
<b>Maximum Lender Compensation</b>	2.50% including SRP plus common and customary ancillary fees.													
<b>Loan-to-Value (LTV)</b>	<p>Maximum 100% LTV based on the appraised value (+ financed guarantee fee – Follow RHS LTV requirements).</p> <p>No minimum LTV, except:</p> <ul style="list-style-type: none"> <li>If originated with the CCA Grant, the Minimum LTV is 90%.</li> </ul> <p>Follow RHS requirements for maximum CLTV.</p> <p><a href="#">Exhibit LL</a> required if there is subordinate financing (except FHLB).</p>													
<b>Mortgage Insurance</b>	Guarantee Fee per RHS requirements.													
<b>MCC Eligible</b>	<a href="#">Yes</a> in accordance with MCC guidelines.													
<b>SPARC Eligible</b>	<a href="#">Yes</a> in accordance with SPARC guidelines.													
<b>Plus Second Mortgage Eligible</b>	No.													
<b>DPA Grant Eligible</b>	No.													
<b>CCA Grant Eligible</b>	<a href="#">Yes</a> in accordance with CCA Grant guidelines.													
<b>First-time Homebuyer</b>	<p>Required unless purchasing in a Targeted Area (applies to all borrowers).</p> <p>Borrowers are considered a first-time homebuyer if they have not owned and occupied a primary residence in the last 3 years.</p> <p>Acceptable documentation to evidence first-time homebuyer:</p> <ul style="list-style-type: none"> <li>The fully executed Programs Disclosure and Borrower Affidavit (Exhibit E) signed by all borrowers;</li> <li>A completed Uniform Residential Loan Application (Form 1003); and</li> <li>The credit report.</li> </ul> <p><u>Note:</u> If unable to confirm from the Exhibit E, Form 1003, or the credit report all borrowers are a first-time homebuyer, additional documentation may be required, such as:</p> <ul style="list-style-type: none"> <li>Three years' federal tax returns / tax transcripts</li> <li>Rent verification(s)</li> <li>Other reports such as a Lender Data Integrity Report (Examples: Drive Report, FraudGuard, Loansafe)</li> </ul>													
<b>Income Limits</b>	<table border="1"> <thead> <tr> <th></th> <th>RHS only or with MCC</th> <th>With CCA Grant</th> </tr> </thead> <tbody> <tr> <td><b>Income Limit Type:</b></td> <td>Standard Limits</td> <td>Lower Limits</td> </tr> <tr> <td><b>Who to include:</b></td> <td>All borrowers</td> <td>All household members</td> </tr> <tr> <td><b>What income to include:</b></td> <td>All income of all borrowers*</td> <td>All household member income*</td> </tr> </tbody> </table> <p><a href="#">Click here</a> to see Virginia Housing's Income Limits.</p> <p><i>Continued on next page</i></p>			RHS only or with MCC	With CCA Grant	<b>Income Limit Type:</b>	Standard Limits	Lower Limits	<b>Who to include:</b>	All borrowers	All household members	<b>What income to include:</b>	All income of all borrowers*	All household member income*
	RHS only or with MCC	With CCA Grant												
<b>Income Limit Type:</b>	Standard Limits	Lower Limits												
<b>Who to include:</b>	All borrowers	All household members												
<b>What income to include:</b>	All income of all borrowers*	All household member income*												

<b>Income Limits</b>	<p><i>Continued</i></p> <p>*See <a href="#">Origination Guide</a> for more information on how to calculate household income, what income types must be included, and what may be excluded (Note: RHS has different income limits and may have different household income calculation requirements). See below for details on where income must be stated on the Programs Disclosure and Borrower Affidavit.</p>
<b>Sales Price / Acquisition Cost Limits</b>	<p>Refer to <a href="#">Virginia Housing Sales Price / Loan Limits</a>. The limit is the highest of the gross loan amount, sales price, and acquisition cost. See <a href="#">Origination Guide</a> for more information on how to determine acquisition cost.</p> <p><a href="#">Virginia Housing Sales Price / Loan Limits</a> apply even when the RHS maximum loan amount Limits are higher. The gross loan amount (including financed closing costs and guarantee fee) cannot exceed the Virginia Housing Sales Price / Loan Limits.</p>
<b>Maximum Loan Amount</b>	<p>Follow RHS Maximum Loan Amount requirements except:  <a href="#">Virginia Housing Sales Price / Loan Limits</a> apply even when the RHS maximum loan amount Limits are higher.</p>
<b>Eligible Purpose</b>	<p>Primary Residence Purchase (no refinances).</p>
<b>Residency</b>	<p>Must meet RHS residency requirements.</p>
<b>Programs Disclosure and Borrower Affidavit (Exhibit E)</b>	<p>Required.</p> <ul style="list-style-type: none"> <li>• Must be executed by all borrowers.</li> <li>• Income from all borrowers must be included on page 4 of the Exhibit E.</li> <li>• If originated with CCA Grant then income from all household members must be included on page 4.</li> </ul>
<b>Seller Affidavit and Acknowledgment (Exhibit F)</b>	<p>Required.</p>
<b>Originating Lender's Submission Cover Letter (Exhibit O)</b>	<p>Required.</p>
<b>Recapture</b>	<p>Loan is subject to recapture only if originated with an MCC.</p>
<b>Homebuyer Education</b>	<p>Required for all first-time homebuyers.</p> <p>Complete Virginia Housing course, <a href="#">HUD Approved Counseling Agency</a> course, Fannie Mae Framework, or Freddie Mac CreditSmart course prior to approval.</p> <p>Homebuyer Education Certificate is valid for 2 years.</p>
<b>Tax Transcripts</b>	<p>Virginia Housing does not require tax transcripts for this program, however RHS may have its own different tax transcript requirements. Lender follow RHS requirements.</p>

<b>Business Use of Home</b>	<p>No more than 15% of the financed dwelling may be used primarily in a trade or business. The borrowers must fully execute the <a href="#">Business Use of Home Certification</a> if the borrower has disclosed that a part of the current residence is being used primarily for a trade or business or if there is any other evidence in the file, such as:</p> <ul style="list-style-type: none"> <li>• The employment business address is the same as the borrower’s current residence address and/or the borrower has marked yes for mixed-use property on the 1003, or</li> <li>• Federal tax returns are provided and show the “business in home” deduction was taken (Typically this shows on Schedule C, line 30).</li> </ul> <p>The <a href="#">Business Use of Home Certification</a> certifies that not more than 15% of the total living area of the subject property will be used primarily in a trade or business. If greater than 15% will be used in the subject dwelling then the borrower is not eligible.</p>
<b>Maximum Net Worth</b>	Cannot exceed 50% of sales price (See <a href="#">Origination Guide</a> for more information).
<b>Automated Underwriting System (AUS) / Manual Underwrites</b>	<ul style="list-style-type: none"> <li>• Guaranteed Underwriter System (GUS) Accept Eligible.</li> <li>• GUS decision of Ineligible is not acceptable.</li> <li>• GUS decision of Refer may be manually underwritten as long as the loan meets the more restrictive of Virginia Housing requirements and RHS manual underwrite requirements.</li> <li>• Manual Underwrite is acceptable, including borrowers with no credit score.</li> <li>• Must meet RHS Non-Traditional credit requirements and all other RHS manual underwrite requirements.</li> </ul>
<b>Minimum Credit Score</b>	<p>620 (no exceptions) for all borrowers.</p> <ul style="list-style-type: none"> <li>• If a borrower does not have sufficient credit to obtain a credit score then the loan must be manually underwritten as indicated above.</li> </ul>
<b>Maximum DTI</b>	<p>45% (no exceptions) with AUS Approval.</p> <p>Manually underwritten loans must meet more restrictive ratio requirements of Virginia Housing and RHS.</p>
<b>Non-Occupant Co-Borrowers</b>	Not allowed.
<b>Ineligible Qualifying Income</b>	<ul style="list-style-type: none"> <li>• Boarder Income</li> <li>• Accessory Unit Income</li> </ul>
<b>Foreclosures / Deed in Lieu / Short Sales</b>	<p>Follow RHS waiting period requirements and:</p> <ul style="list-style-type: none"> <li>• No less than 3 years from date of title transfer to application date (unless originated with CCA Grant, see below).</li> <li>• No less than 5 years from date of title transfer to application date if originated with CCA Grant.</li> <li>• No significant derogatory credit since the event (bankruptcy/judgments).</li> <li>• No lates/collections last 3 years.</li> </ul>
<b>Collections / Judgments</b>	Follow RHS requirements.
<b>Minimum Borrower Contribution</b>	Follow RHS requirements.
<b>Reserves / Acceptable Funds to Close</b>	<p>Follow RHS requirements for reserves and funds to close (including a gift).</p> <p><a href="#">Exhibit LL</a> required if there is subordinate financing (except FHLB).</p>
<b>Interested Party Contributions</b>	Follow RHS requirements.

<p><b>Property</b></p>	<p>Single family (1 unit) detached, attached, RHS approved condominium (lender to certify condo approval and provide documentation).</p> <p>Property must be located in Virginia and must be RHS eligible.</p> <p>Manufactured Homes must meet RHS and see <a href="#">Origination Guide</a> for additional requirements.</p> <p><b>Acreage:</b></p> <ul style="list-style-type: none"> <li>• The maximum lot size is 2 acres.</li> <li>• Exceptions are considered &gt; 2 up to 5 acres. The Lender’s underwriter must review and render a decision on the acreage exception. See the <a href="#">Origination Guide</a> for additional requirements and criteria.</li> <li>• If originated without an MCC: Exceptions are considered &gt; 5 up to 10 acres as long as the loan is not originated with an MCC. The Lender’s underwriter may review and render a decision on the acreage exception. See the Origination Guide for additional requirements and criteria.</li> </ul>
<p><b>UCDP / Collateral Underwriter</b></p>	<p>Not required.</p>
<p><b>Unfinished Area</b></p>	<p>The cost to complete unfinished areas that are suitable to finish in the property must be included in the acquisition cost on the <a href="#">Exhibit E</a> and <a href="#">Exhibit F</a> (Examples: Unfinished basement, lower level of a tri-level, etc.). See the <a href="#">Origination Guide</a> for more information.</p>
<p><b>Post-Closing Repairs</b></p>	<p>Escrows for post-closing repairs considered case by case as an exception and must be submitted to Virginia Housing for consideration. No structural or major mechanical repairs allowed.</p>
<p><b>General Guidelines</b></p>	<p>Unless otherwise noted follow RHS requirements (with program overlays).</p>

<b>Lock-In</b>	Loans locked on Virginia Housing's LOS – <a href="#">Mortgage Cadence</a> – Select <b>RH30F</b> . Follow steps outlined in the <a href="#">Mortgage Cadence User Guide</a> for registering and locking loans.
<b>LLPAs</b>	No additional Loan Level Price Adjustments.
<b>Origination</b>	Loan originated in accordance with program guidelines and RHS guidelines.
<b>Lender Delegated Underwriting Availability</b>	Delegated underwriting is available to all approved Virginia Housing delegated lenders. Lender's underwriter assumes full responsibility for compliance with RHS underwriting requirements. Lenders can contact their Business Development Officer for questions / concerns about delegation.
<b>Underwriting</b>	Loans underwritten in accordance with program guidelines and RHS guidelines. Lender's underwriter assumes full responsibility for compliance with RHS underwriting requirements.  Non-Delegated lenders must submit to Virginia Housing prior to closing – must use the <a href="#">Underwriting Submission Checklist</a> .  It is preferred that Non-Delegated lenders include the RD Conditional Commitment 3555-18 when submitting to Virginia Housing underwriting for pre-closing review.  Follow steps outlined in the <a href="#">Mortgage Cadence User Guide</a> for submitting a Non-Delegated loan to Virginia Housing Underwriting or submitting for Delegated Approval.
<b>Closing</b>	Loans closed in accordance with standard RHS guidelines.  Loan must be closed in the name of the lender, registered in MERS with MERS compliant documents.
<b>UCD</b>	Not required.
<b>Documents</b>	Final AUS, 1003, and 1008 must match (standard RHS tolerances allowed).
<b>Funding</b>	Originating lender will fund the first mortgage at closing.
<b>Tax Service Fee</b>	Virginia Housing's tax service fee will be deducted from the Lender's net proceeds.
<b>Delivery</b>	Loans submitted to Virginia Housing within 10 calendar days of closing. Follow steps outlined in the <a href="#">Mortgage Cadence User Guide</a> for submitting a closed loan package.  Documents must be uploaded using the <a href="#">Loan Stacking Form</a> .
<b>Pre-Purchase Review</b>	Loans reviewed by Virginia Housing prior to purchase. If errors noted, Virginia Housing will contact lender.
<b>Post-Closing</b>	Standard post-closing documents must be submitted to Virginia Housing.
<b>Important:</b> Refer to the <a href="#">Origination Guide</a> for more information about Virginia Housing eligibility requirements.	

The information contained herein (including but not limited to any description of Virginia Housing and its lending programs and products, eligibility criteria, interest rates, fees and all other loan terms) is subject to change without notice.